





## **BAIS**:: Primary Modules



### **Purchase**

Indenting, RFQ, Approval,
PO, Work Order,
SPR, SQR
(supplier performance & quality
rating)



### **Inventory**

Gate Entry, Receipt, Issue, Job work,
Purchase Return,
Warehouse & Bin Management,
RM Traceability,
FIFO Tracking,
UID Integration
(RFID, Barcode, QRCode)



## Quality

IQC, FQC,
Batch Tracking,
Rejection,
Deviations,
Specification wise testing,
AQL (accepted quality level)



### **Manufacturing**

BOM, Production, MRP, Scheduling,
Forecasting, Operation,
M/c Utilization,
Shop-Floor Planning,
APPH & OEE
(overall equipment effectiveness)



### **Sales and Distribution**

Order Processing, Invoicing,
Sales Return, E-commerce EDI,
Discount & Scheme,
Sales Dashboard,
Sales Analytics
(Quantity, Value & Item wise)



### **Finance**

Account Segment, Chart-of-Account, Vouchers Entry, Party's Bill Process, Payments (payable & receivable), TDS & ITR, Banking, Fixed Assets



### **Taxation**

GST Structure - SGST, CGST & IGST, Return Filing - GSTR 3B, GSTR 1, ITC-04, GSTR-Einvoicing, E-way Bill

## **BAIS**:: Additional Modules



### **Plant Maintenance**

Machine Master,
Complaint Login & Solutions,
Preventive Maintenance,
Planning & Scheduling,
Energy Meter & Resource Entry
MTTR, MTTF



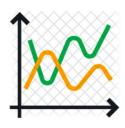
## **Engineering**

Feasibility & NPD,
Project ID Creation,
Master of Bill of Material,
Process Routing, Task Creation,
Planning & APQP Chart
Final Testing, MES Forecasting



### **Tool Production**

Enquiry & Project ID Creation, Mould Master Setup, BOM & Job Order Creation, Resource Entry, FQC & Specification, Tool Costing & APQP Chart



#### **SPC**

## (statistical process control)

Parameter of PQC, Data Collection LSL, USL, CL as per process Statistical Analysis -X-bar, R, Mean, SD, Cp & Cpk



## Costing

Cost Centers,
Element Groups,
Expanses Uploading,
Allocation of Cost Centers,
Operation Cost (activity wise),
Final Product Cost



#### **CRM**

## (customer relationship management)

Market Segment, Contact Management,
Promotion & Coverage,
Lead & Enquiry, Flowup
Quotation, Order Finalization
Customer Complaint & Solutions,
Case & Warranty Management



### **HRM**

## (human resource management)

Employee Master & Salary Setup,
Attendance Integration,
Leave Management,
Payroll - Salary Processing, Statutory Deductions,
Employee Skill, Training Plan & Recording,
PMS (performance management system)

BAIS (Business Area Integrated System) is an auto-communicating & discipline of various business processes

16 +

Years Of Experience

44+

Successful ERP Implemented

06+

Highly Skilled IT Professionals

**50+** 

Clients PAN India

Our USP

Advanced Technology

Industry Specific Solutions

Low Total Cost of Ownership Short Implementation Period

100 %
Secessful
Implementation

AI base Helpdesk **2004** Started

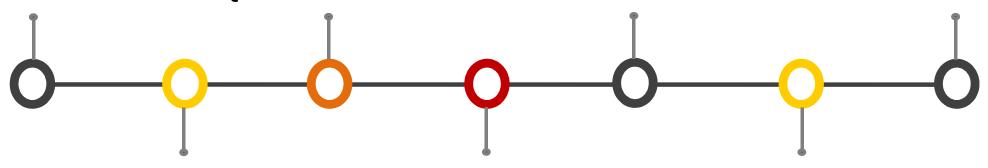
### 2006

aSoft Foundation & Development of enterprise solution on SQL Server Database

2012-2018

New version V3 launched (6 Module Add-in) 2020

Launching of VPS at aSoft premises & Client Premises



### 2004-2006

8+ using BAIS-ERP V1, BAIS-SPC, RFID Solutions

### 2006-2012

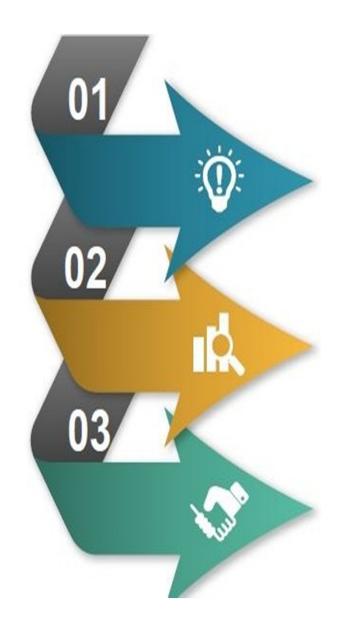
25+ using BAIS-ERP V2 (6 Module)

### 2018

version V4
Integration of Web based application,
AutoMail & Alerts,
BI Analyzer



## aSoft harnesses the Power of Integrated Solutions & Services



Business Acumen + Technological Expertise

Translated into Seamless User Experience (Solution Stack - One Product Platform )

Implementation Expertise – Strategic focus last mile deliverables

## Industry Specific integrated solutions



## **Manufacturing Industry**

Process -Batch -Discrete



## **Trading**

FMCG-Electronics-Minerals -Metals -Agro -Chemicals



## **Services**

Product: Infrastructure, Transportation,

Warehousing, Repair & Maintenance

People: Financial Services, Security Services,

IT Services, Education

## Holistic, Robust yet simple





## **Global System**

Multi Organization Structure International Accounting Standards Multi Currency, Language



## **Industry Specific Solutions**

15+ Business vertical specific solution



## **High Degree of Customization**

Business Critical Needs Key Performance Indicators



## **Superior Implementation**

Priority to Key Process Quick Project Roll out

## **BAIS**®

#### 1. Purchase

#### Vendor Management

Approval, Activation and De-activation, ABC Analysis and Black List

#### Supplier Item Master

Supplier Part Numbers, tax, payment terms, Unit of currency, Lead time etc.

- RFQ, Supplier Quotations & Approvals
- New Vendor finalization against RFQ approval
- Vendor price Comparison

#### Indent Management

On line Purchase Requisition Auto Indent against MSL (minimum stock level) Auto updation of Indent Status Cancellation of Indent

#### Purchase & Work Orders management

PO Approval, Reject, holds & Closure, amendment Standard Terms & conditions, Order Document Print Alternative Units of Measurement Current Inventory Parameter display at PO raising

#### Approval Mechanism ::

Multi-user, Value & Hierarchy wise

#### Analysis & Reports

SPR statement :: vendor performance and ranking Purchase Statistics Report Purchase & Work Order :: Register & Summary Indent Register

### 2-1. Gate Entry

- Inward Register receiving of any type of material (purchase, job work, returnable challan)
- Outward Register issue of any type of material (invoicing, job work, returnable / non-returnable challan)

#### 2-2. Inventory

#### Material Receipt against Gate Entry

Auto filtration of Material against approved vendor PO Statutory Compliance :: Transportation & Eway Bill MRR Generation after Receipt Approval Stock Inward to user define Warehouse & Bin after IQC

#### Material movements control on FIFO basis

Issue on shop floor against approved requisition
Issue outside against approved challan (RGP/NRGP)
Cancellation of User Requisition (ISV / RGP / NRGP / RTS)
Receipt against RGP and approved RTS (return to store)

#### Job work (Subcontractor) management

Issue against approved BOM as per production request Reissue against short issue Receipt against issuing JW challan & approved work order Summary of outstanding stock at job worker end Reconciliation & Register of Job work issue & receiving

#### Purchase Return through vendor rejection invoice

Issue against IQC rejected material Issue against Process rejected material

- SFG stock inward against approved production & FQC
- Daily FG Credit & Stock Inward

Receiving after final Quality inspection & approval Sales Return Receipt

- Stock Transfer :: Warehouse-to-Warehouse, Branch-to-Branch
- Stock Analysis & Reports

Slow moving / non moving / obsolete item
Stock Register & Ledger
Stock Valuation methods with FIFO / LIFO / WAP
Traceability of Item's Bin-Batch-store location
Daily stock inward register
Material purchase register
Vendor Rejection Register
FG Dispatch Register
Customer rejection register

## BAIS®

### 2-3. Inventory Control

- Multi-warehouse Control
- Item Master :: image, warehouse & physical location setting
- Parameterization of Inventory Levels :: ROL (re-order level), ROP (re-order point), Min & Max, Average consumption
- Auto Indent of ROP as per ROL
- Physical Inventory verification and short/excess adjustment
- Purchase Orders Closure after stock inward

### 3. Quality - IQC

- Elaborate Quality Specification Master
  - User defined Item wise
- Supplier Material Inspection after MRR
  - Acceptance and Rejected
- Re-inspection of Material
- Production Material Specification
  - Acceptance, Rejected and Rework
- Product Test Certificate Specifications and issuance
- Specifications Size conversion option for different measurement systems
- Quality checks on Customer Return
- Option to mark quality must for critical items
- Workflow and seamless integration with related Business Processes
- Statistical Analysis and Control in every Processes
- IQC and FQC check under AQL system
- Supplier Material Rejection Summary
- SQR (supplier quality rating) Statement
- Production Material Rejection Summary

#### 4. Manufacturing

- Routings & Product significant management
- BOM Creation Multi-level & Process wise

#### Operation Management

- Production lead time,
- M/c and Manpower capacity

#### Planning Control

Projection and Customer Order Planning Order-to-Production

- Lot card Creation,
- Alternative RM Utilization

MRP-I [material requirement plan]

- Supply, Demanding, Resource Planning
- Auto Indent to Purchase & Store
- Production Order Schedule
- MRP-II [material resource planning] Planners workbench
- Resource tracking
- Forward and backward scheduling
- Machine Loading & Planning Derivative & Schedule

#### Production control

Operation & Machine wise production

Final production

By-product production control

Rejection and M/c break down

WIP control - Auto RM consumption

- Rework treatment
- Plan & Lot cancellation

#### Analysis & Reports

Planning Register (Drill down to details up to LotNo)

DPR (Daily Production Report)

Rejection & wastage

Machine break down

OEE (overall equipment efficiency)

WIP Statement & Summary

**RM Shortage Status** 

## BAIS®

#### 5. Sales & Distribution

#### Customer Management

Payment Terms, Credit limits Customer item :: Part Numbers, Units, Sales Price

#### Order Processing

Sales Order Receiving & Scheduling
Pricing & Discount approval
Order Expiring validation
Multi Currencies option
Auto Configuration of Taxation – HSN & GST %
Scan order document attachment option

#### Dispatch Management

Dispatch Advice & Sale Order Booking
Material Packing:: BARCODE / RFID / QRCODE
Invoice Generation – Domestic & Export
Shipment instructions to Logistics

#### • E-commerce EDI

#### Outlets Management

Daily stock receiving from production On line stock transfer OR manual entry Stock inward into branch stock

#### Online Billing

Stock visualization with Image, MRP price, Sales price Parameterization of billing – cash, cheque, online banking Auto stock deduction after billing finalization Auto sales, payment receivable voucher creation

- MRP rate calculation on Invoice
- Sales Targets and Forecasting
- Sales Plan on historic parameters and capacities

#### Analysis & Reports

- Customer Order Tracking
- User defined aging of Sales Due date Balance order status Sales register Sales summary – party & invoice wise Sales Dashboard

#### 6. Finance

- Multiple Financial Entities and Periods
- Multiple Currencies
- Chart of Accounting
- Ledgers management :: General Ledger , Sub Ledger 1, 2
- Bill processing of material and services
   Vendor, Job worker, Service provider, Sales Return

# Ledgers Automatic processing at Sales invoice Sales A/c, Duty Ledger A/c, Taxation Ledger A/c

- Journal voucher validation and balancing
- Complete Bookkeeping
- Aging analysis :: Payment issuing, Payment receiving

#### Payment System

Receivables & Payables Management Payments Allocations Individual/batch payments Follow-up / reminder against receiving Pay voucher E-mailing

#### Banking

Cheque Book entry, Approval & Clearance as per bank EMI payable scheduling Bank Reconciliation

- Cost & Profit Centers
- Fixed Assets Management

Depreciation master – company / income tax act FA Register

- Income tax TDS register
- Ratio Analysis :: Budgeting and Financial controls
- Drill Down and Data Mining

#### Analysis & Reports

User defined BS, P&L and Trial Balance Layout
Ledger transaction statement
Voucher register
Debtors & Creditors summary
Aging Finalization statement
Inventory Valuation of Store+WIP+ Jobwork on FIFO & WAP

# **BAIS**®

#### 7. Taxation

- HSN/SAC Master Data Foundation
- GST Structure & Design SGST, CGST & IGST
- GST Business Models, Compliance system,
   Input Tax Credits, Returns, Payments and Refunds
- GST Return Filing –

GSTR 1, GSTR 2, GSTR 3, GSTR 4, GSTR 7, GSTR 9

Nature of Document & Reports

Invoice for outward supply
Invoice for inward supply from unregistered person
Revised Invoice
Debit & Credit Note
Receipt, Payment & Refund Voucher
Delivery Challan for job work & supply on approval
Delivery Challan in case of liquid gas
Delivery Challan in case other than by way of supply

#### 8. CRM

- Elaborate market segment zone, area, territory, town
- Contact Management
- Sales Enquiry, Quotation and amendment
- Quotation Finalization & Order Receiving
- Sales forecasts
- Customer Support and Service
   Complaint Login and Analysis
   Case Management History Assign calls to various
   Call handling agents & customers
- Warranty management
- Customer Satisfaction/Feedback

#### 9. Costing

- Master of Bill of Material (MBOM)
- Cost Centers
- Cost Element Groups
- Cost Element and Expanses
- Allocation of Cost Centers with department & routing
- Purchase Cost auto uploading as per BOM
- Material Consumption auto uploading as per BOM
- General Consumables consumption uploading
- Employee salary uploading
- Service Cost Center allocation and direct uploading from finance voucher
- Production Routing
- Operation Master
- Bill of Operation (cycle time, manpower)
- Element Cost Calculation
- Operation Cost Calculation
   Standard
   Actual (step-by-step)
   Adhoc user define Cost Element & Expanses enter on periodic basic
- Product Cost Calculation
- Product price lunching to sales
- User define MRP uploading
- BOM Cost Approval
- Analysis & Reports

Costing Sheet
Cost Center Expenses

# **BAIS**®

#### 10. Maintenance

- Elaborate Machine & Instrument Master
- Preventive Maintenance Check List Specification
- Preventive Maintenance Planning & Scheduling
- User Complain Login & Solutions
- Auto Breakdown Login & display on dashboard
- Breakdown Alerts through E-mail & SMS
- CBM (conditional base maintenance)
- AMC Registration & Alerts

#### Analytical Report

Breakdown Analysis & Control

Equipment having recurring jobs

Plant wise Equipment vs Defect

Equipment wise Failure Analysis

Cause wise Failure Analysis

Failure vs Frequency Graph

**Equipment Expenditure Analysis** 

Section wise Equipment Analysis

**Equipment Wise MWRs** 

Mean Time to Repair (MTTR)

Mean Time to Failure (MTTF)

MWR wise Expenditure

### 11. Engineering

- Customer Enquiry
- Feasibility & New Development
- Master Data Creation
- Master of Bill of Material & Process Routing
- Trial Lot Generation
- Customer Approval
- Master Data Updation & Finalization
- Bill of Material Costing
- Test & Measurement Automation
- Life & Reliability Testing
- APQP Chart

#### 12. Tool Production

- Routings & Product significant management
- BOM Multi-level & Process wise

#### Operation Management

Process lead time

M/c and Manpower Utilization

#### Planning Control

Customer Order & Projection Planning

MRP (material requirement planning) against BOM

Auto Indenting to Purchase

**Jobcard Creation** 

**Process Scheduling** 

#### Production & Jobcard control

Operation wise production

Final production

Machine Loading & Planning Derivative

RM consumption against WIP

Priority based task Management

Highlighted tasks

Measure Load Factor

Rework Assignment

- Shop floor Planning
- Resource Tracking
- Rework Treatment

#### Dashboard

Production Order Schedule

Machine Loading Schedule

Plan overdue alert system

#### Analysis & Reports

**Production Process Tracking** 

Operation Cost Analyzer

**APQP Chart** 

PMT (project management timing) Chart

**OEE Report** 

# **BAIS**®

#### 13. HRM

- Elaborate Employee Master
- Employee Categories, Grades and other Parameterization
- Grade wise and Employee wise Salaries
- User define any number of Salary
- Components Statutory Deductions like Provident Fund and Employee Insurance Regular and Adhoc Deductions
- Salary Processing and Pay Slip Generation
- Transfer Salary to Banks or Direct Payment
- Statutory Payments Returns to the Government
- Complete Leave Management
- Process Training Sub Module
- Integration with other Modules for Salary data Transfer,
   Reports and MIS
- Employee Benefits like Leave Encasement and LTC
- Extensive Manpower Management Reporting
- Complete Statutory reporting and Returns e.g. for PF and ESI Bonus and Employee Gratuity Management Events reporting

#### 14. Administration (System)

- Architecture of all type of Item Master (FG, SFG, RM, Packing, Fixed Assets, Consumable etc.)
- Hierarchy of Item Categories type, group, subgroup
- Separate Serialization of both Bought and Manufacturing material
- Parameterization of Materials ::
   Multiple units of measurement,
   Basic Rate for purchase control, product picture
- Geographical Areas definition Regions and Zones
- Geographical, Statutory and Financial Architecture of all type of Party Master (customer, vendor, job worker, service provider)
- Enterprise wise interaction entities Bank, Transporters
- Definition of roles to operate the various enterprises
- Financial limits for approval of various transactions
- User Management and Access Control

#### 15. Branch Automation

- Multiple Branches connection with HO
   Auto transacted data Export & Import from branch Database to Master Database on daily basis at fixed time schedule
- Importing New item master code from Master Database and Explode to every branches separately
- Consolidated & branch wise report

Daily Sales summary
Daily Stock status
Reconciliation of branches – stock transfer vs Receiving
Consolidation of Finance reporting - Trial Balance,
Account payable and receivable
Consolidation of Statutory compliance – GST3B, GSTR1 etc.



### **Bill-of-Material of Industry Specific Manufacturing Items**

### **Product Engineering**

- Production Routing
- Operation Routing
- Master of Bill-of-Material (MBOM)
- Master of Mould Specification
- User define Formula
- RM Specification & Consumption
- Alternative Status Setup
- Unit Conversion Factor
- Wastage Factor

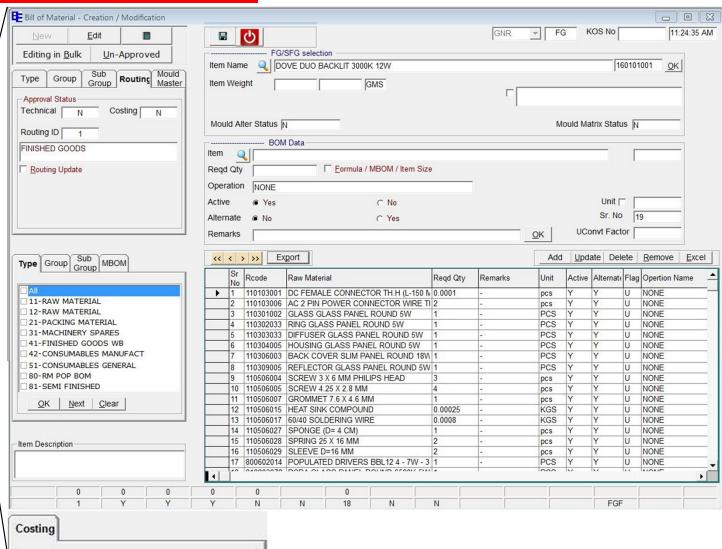
### **Product Costing**

- Cost Centers
- Cost Element Groups and Expanses
- Allocation of Cost Centers with department & routing
- Allocation of Service Cost Center
- Data Uploading Purchase Cost

Purchase Cost as per MBOM (Auto) Material Consumption as per MBOM General Consumables consumption Employee salary

Service Cost from finance voucher

- Cost Calculation
   Element
   Operation
   Product
- Product price lunching for MRP & Sales



| Total Raw Material Cost | 48.22 |
|-------------------------|-------|
| Total Operating Cost    | 3.05  |
| Profit Margin 0%        | 0     |
| FG Cost                 | 51.27 |

## **BAIS**®

#### **Bill-of-Material of Injection Moulding Items**

### **Product Engineering**

- Plan Order Execution against Customer PO
- Mould Data Upload against Master of Specification
- Customer & User define RM
- RM Consumption Ratio (%) 80:20
- Auto BOM Calculation against

Component weight

Runner Weight

Burning %

Rejection %

Cycle Time in Seconds

Number of Cavities

- Operation Routing
- Machine Routing as per Mould Tonnage

### **Product Costing**

- Data Uploading
  - Purchase Cost as per MBOM (Auto)

Material Consumption as per MBOM

General Consumables consumption Employee salary

Service Cost from finance voucher

Product Cost (kos rate) Calculation against

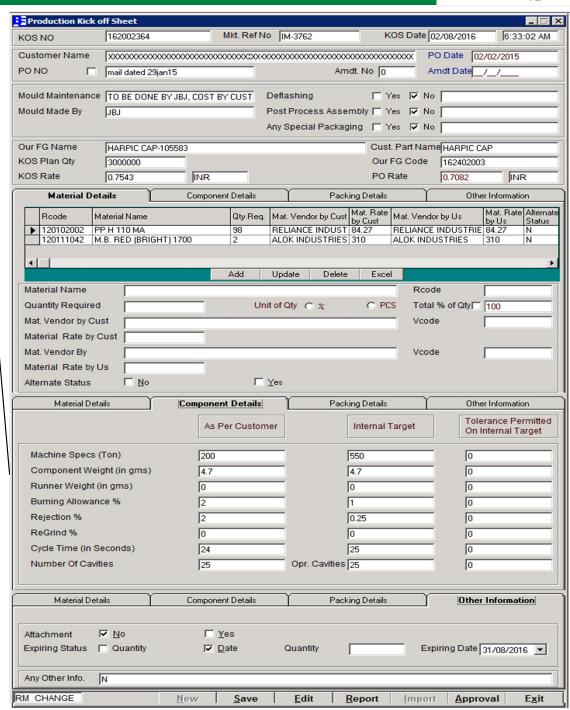
**BOM Cost** 

**Operation Cost** 

Deduction of by-product

**Profit Margin** 

- Analysis & Reports
- Kick of Sheet
- Costing Sheet
- Plan Order Statement
- Cost Comparison & Analyzer



**BAIS**®

### **Bill-of-Material of Packaging & Printing Items**

### **Product Engineering**

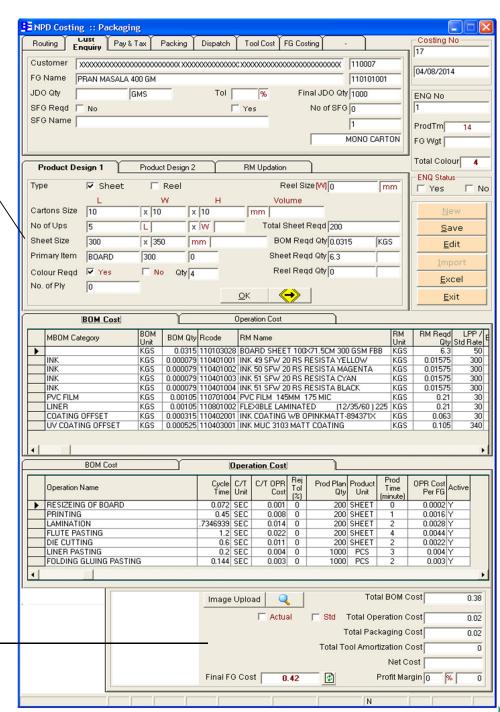
- Production Routing
- Operation Routing
- Master of Bill-of-Material (MBOM)
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- RM Specification & Consumption
- Alternative Status Setup
- Unit Conversion Factor
- Wastage Factor

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- Cost Calculation
  - Element
  - Operation
  - Product
- Product price lunching for MRP & Sales



## Wide Range of Reporting Capabilities



| Analytical – MIS |     | Search Engine |       | Exc | Exceptional Reporting |  | On-Demand Reporting |      | Statutory Reporting |
|------------------|-----|---------------|-------|-----|-----------------------|--|---------------------|------|---------------------|
| Outputs in ->    | Cry | stal Report   | EXCEL |     | CSV                   |  | HTML                | RDLC |                     |

## Reports & Analyzer

## BAIS®

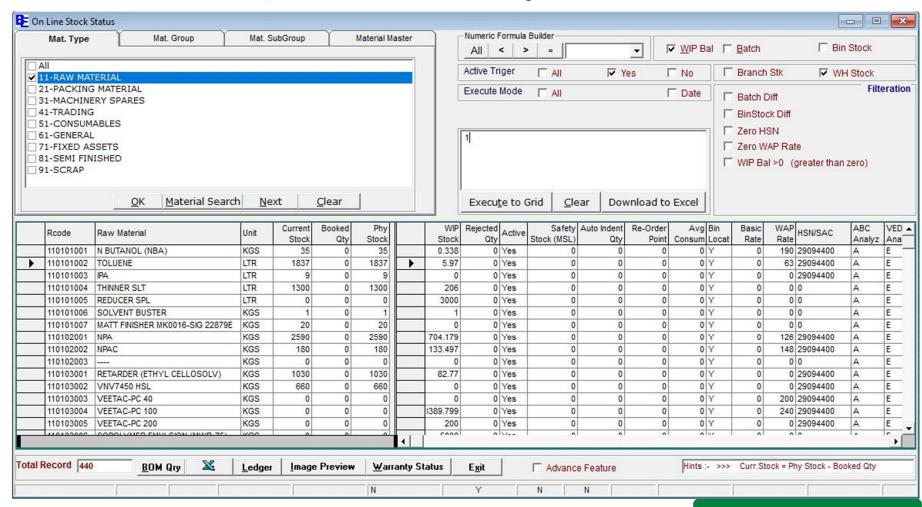
#### **Dashboards**

- Most powerful and flexible reports on multiple parameters and groups by selecting columns, sorting order, filter conditions.
- Data is pulled from more than one context
- Very powerful filters enable real time summarized information on category and conditions
- Drill down to details up to last level (GateEntry).



Tools collect and process large data from heterogeneous sources and create insightful reports & dashboards.

- Strategic Dashboards: KPIs Strategic goals & achieving targets.
- Analytical Dashboards: Trends or deeper insights Analytics.
- Operational Dashboards: Data awareness, Time sensitive data and tracking



# Reports & Analyzer



Clear

•

X

0

Report for Receiving Register

Numeric Formula Builder

Select Feild To Filter

vcode

qcno gedate qcqty acpt

poqty sedate

rcode

rname

vname geno

gedate geqty

pono excNextype

podate seno

vCountStatus Mattype

seqtyrecd amdtno

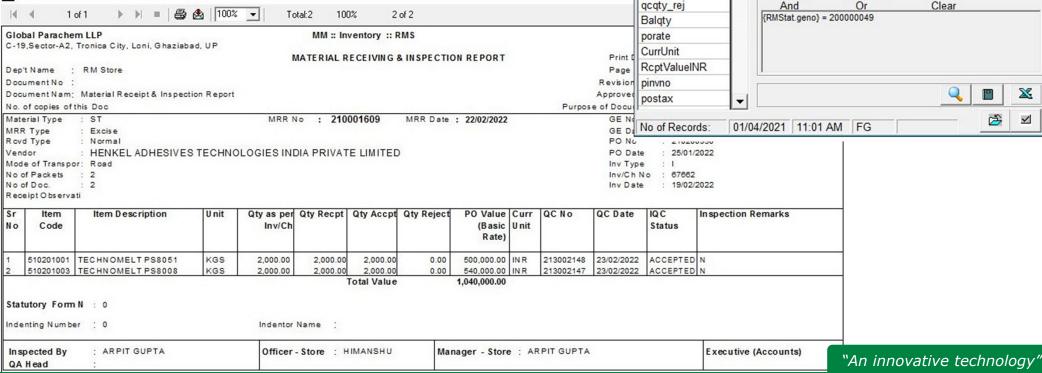
### **Report Engines**

圕

 Most powerful and flexible to customizing reports on multiple parameters.

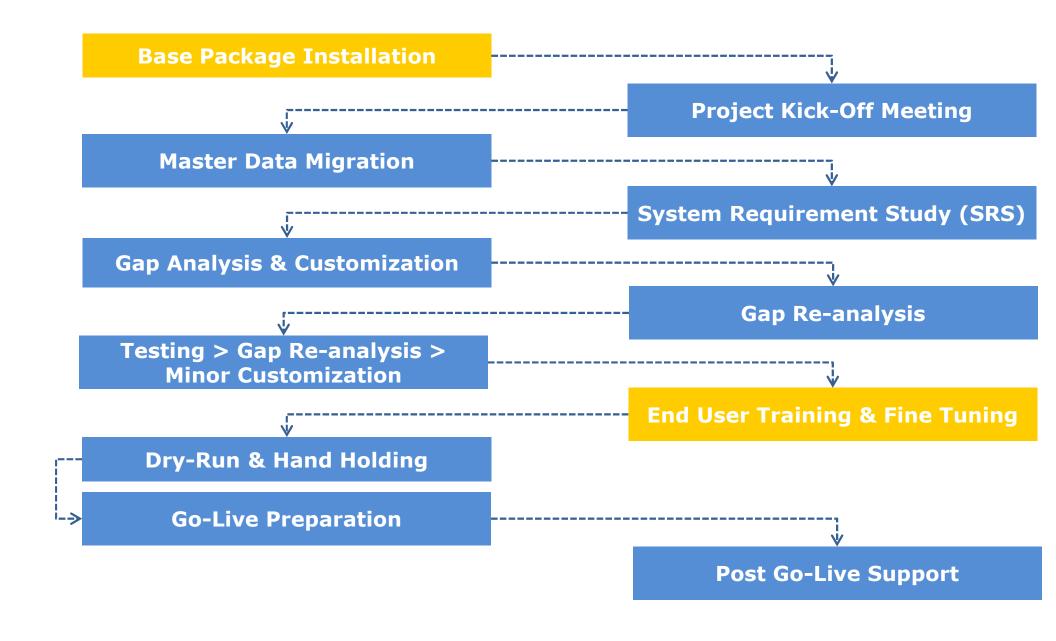
#### **Parameterized Queries**

- All the fields in the given context are listed in homogenous groups. User selects choice of operator <, <=, >, >=, =, LIKE and a value on which guery is to be applied. Any number of fields can be selected for extract a long query
- User specific conditional reporting or generate exception report.
- Lot of combinations are possible using one single user interface.
- The specific can be saved for future recall.
- The report extract can be taken into Excel, HTML, PDF,CSV, etc.

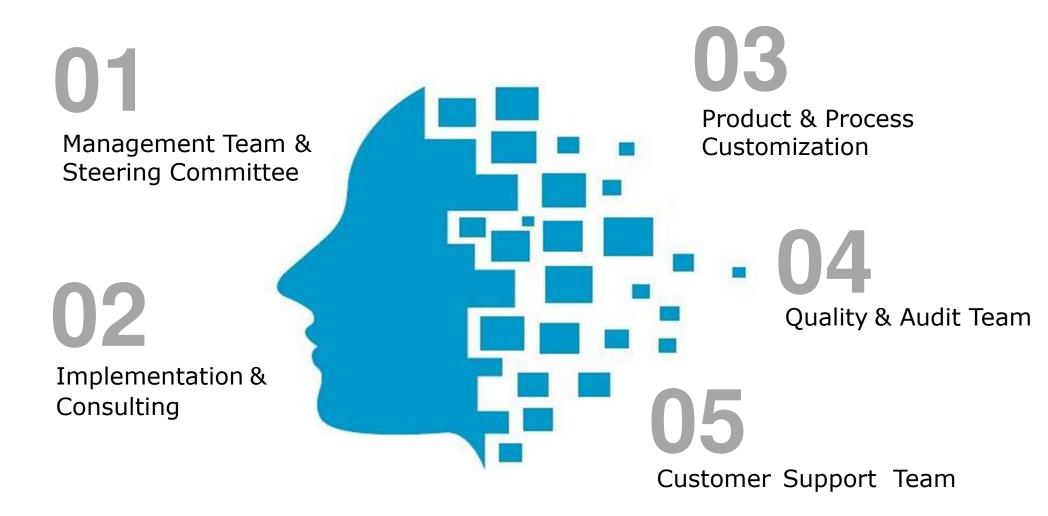


# Implementation Methodology



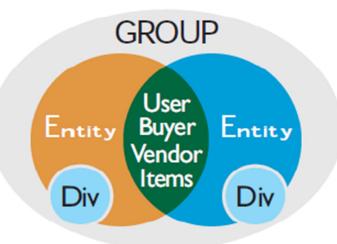


Team **aSoft** is committed to **Maximizing your Success** 



We are staffed by smartest minds in the business

PLATEFORM THAT ENABLE YOU TO GROW





- **01** Expansion of existing Business, Addition of Divisions/ Plants Vertically (Entity –Division –Plant)
  - **02** Addition of New Business Segment (Schema-Vertical)
- Addition of new type of transaction type / business process e.g. Export / Import / Depot / Banks (Configuration)
  - O4 Extension of hierarchies for controlling delegation
- Addition of Customer / Supplier / Stake Holders / Product Line can be Configured
  - **06** Addition of New Users

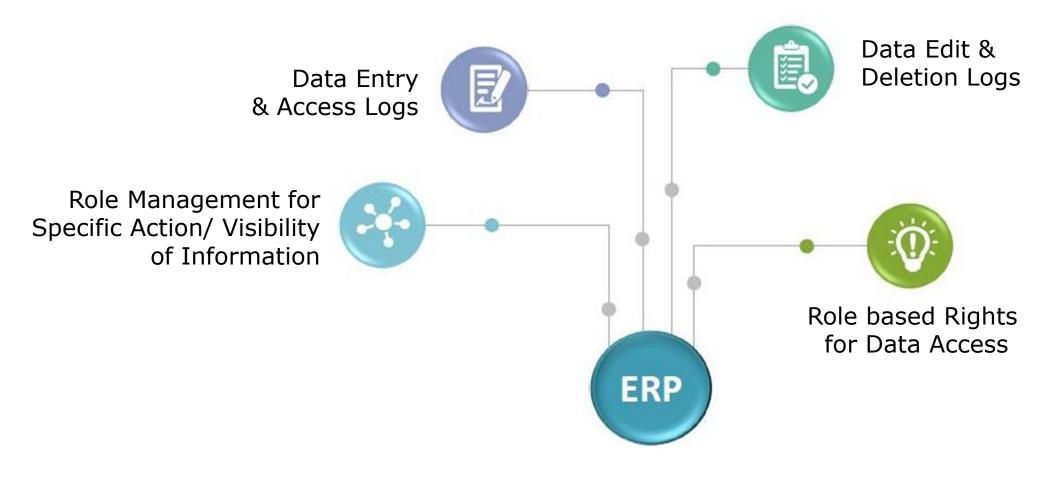


Factors that affect BPR Rationalization and Optimization Transferring



## Transferring speed into Business Benefits

- Application modernization
- Application harmonization
- Business Process optimization and innovation
- System landscape simplification and consolidation



### **Robust Database**

Highly scalable. Unmatched data integrity. Fast, reliable and secure. Supports high-availability database workloads.

# Integrating & Deployment Architect

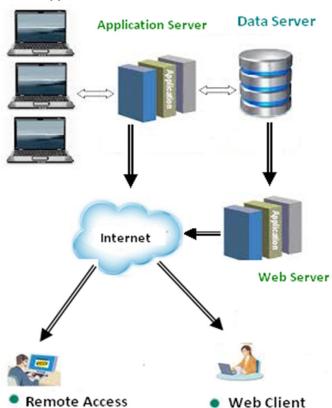




### **Deployment Architect**

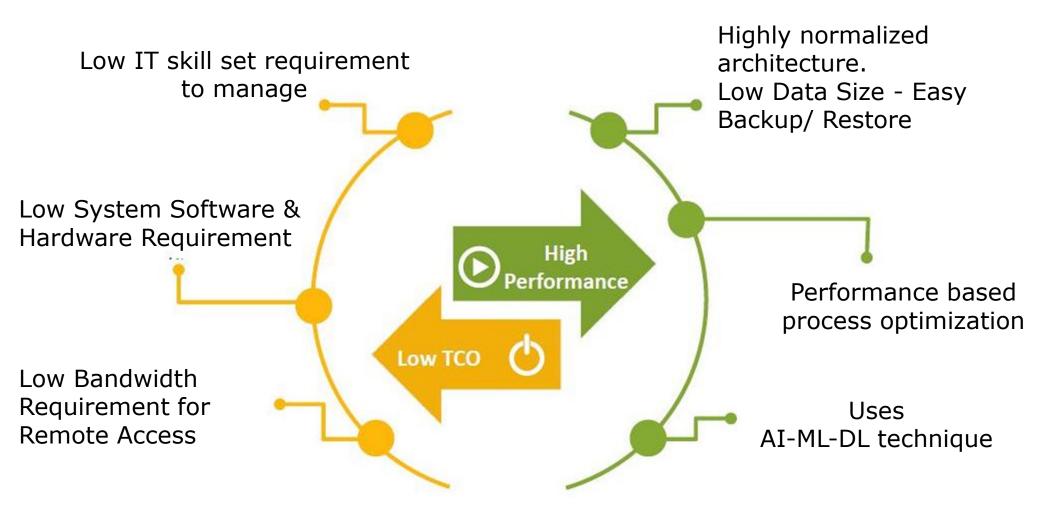
Client Application

Client









# Technology Platform



**Architecture** 

DotNet, Client Server, Web(2/3/n Tier)

Database

MSSQL, MS Access, MySQL

**Development Tools** 

VS code, ASP.net, Crystal, RDLC

Language

C, C++, C#, VB.net

**Application Framework** 

Executable exe(s), Server less application (Low deployment)

Web Technologies

Html, CSS, JQuery, Bootstrap, Scss, JavaScript, AJAX, JSON, Web Services, Angular

Operating System & Browsing

Windows, IE, Android

BI & Reporting Tool

aSoft Chart

Cloud Deployment

aSoft VPS, Client VPS

### **System Requirement**

Physical Server

Tower Model, Processor Xeon (3.3 GHz), 16GB RAM, 1TB HDD

LAN / WAN

Switch, FTP, Static IP for Access Gateway on VPN

# Industry Specific integrated solution



## **Implemented**

**Electronics & Electricals** 

Lighting (LED)

**Automotive** 

Injection Molding

Tool & Die Product

Medical & Lab Equipment

Flexible Packaging

Box Packaging

Gems & Jewelry

Fabricated & Sheet Metals

Wire & Cable

Modular Furniture & Fixtures

Rubber Industrial Product

Infrastructure & Products

Defense Equipment & Accessory

Consumer Durables (Pipe & Bathroom)

## **Best Appropriate**

**Pharmaceuticals** 

Cutlery & Household

**Electricals** 

Footwear

**Paper Products** 

**Apparel & Garment** 

**Sports Goods** 

Chemical

Food And Beverage

Engineering

Cement

Steel & Mill Products

**Printing Press** 

**Agriculture Product** 

**Dairy Product** 













































#### Our Representative & Sales Partner available at

PATNA, RANCHI, JAMSHEDPUR, VANARASHI, KOLKATA LUCKNOW, KANPUR, HARIDWAR, CHANDIGRAH

http://www.asoft.co.in/login.html: Link for DEMO slides

## Contact Us



## **aSoft Solutions**

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